

LIQUID FLOW SENSORS FAQ

This infographic provides a clear overview to help address common questions and objectives when discussing Honeywell liquid flow solutions with customers. It serves as a valuable tool to guide conversations, ensuring key points are covered effectively.

Can I specify sensitivity, outputs, and the package size I need?

Yes! You can test the technology of these devices against your specs, and it may be helpful to know that that direct contact between the media and thermopile die inside the flow path improves accuracy and an optimized flow path ensures maximum data collection in pulse flow applications.

What if the design doesn't match my specs?

If something doesn't quite match your needs, **we will work with you** to modify the sensor design to meet your requirements.

Can I upgrade the sensor to add new features I know I will need in the future?

Yes! We know it's often easier to customize now than find that a full redesign is necessary in the future. You can customize the media calibration and disposable footprint, and integration can be made to address your application requirements in tube sets, manifolds, and cartridges.

I need to stick to my budget so all components in the device must adhere to a strict cost range. Can you support this?

Honeywell liquid flow sensors are competitively priced and our two-piece reusable and integrated disposable design control flow sensor system costs.

How can you help me meet specific profitability targets that can help increase revenue?

I have specific profitability targets for the device I'm designing. I need solutions that help me increase revenue, whether through commanding a higher price or expanding my market share.

The **pricing options and opportunity to expand market share can be scaled** as the market acceptance for disposable flow sensors grows.

How can I trust your quality?

Every sensor is fully tested, calibrated, and compensated right out of the box for easy integrated and reduced maintenance, and our warranty is one of the most robust in the industry. In the unlikely event of any quality issue, we will work quickly to replace faulty sensors, and we are committed to keep you in the loop on product revisions and enhancements.

Can you provide technical support?

As I'm working on my design, I need enhanced technical support to help me understand how to use the sensor and troubleshoot any issues that arise.

Of course! We are here to help your design be a success. You can contact our expert team any time to answer any questions about how to use or customize our liquid flow sensors to best meet your requirements.

Do you have sufficient production capacity to meet customer demands?

Yes! We will meet your delivery schedules and mitigate your supply-chain risk.

How resilient are these sensors?

These **devices boast a robust footprint** that is resilient to bumps, shock, and accidental liquid exposure.

